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# *Motor Vehicle Dealer Board Wholesale Sales Agreement Policy*

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For wholesale sales, a dealer may use the VIADA's or similarly formatted Wholesale Sales Agreement in lieu of a Buyers Guide.

- This agreement may not be used in a retail sales transaction.
- The Wholesaler's Buyers Guide must include at minimum all of the elements included on the attached.

Attachment: VIADA Wholesale Sales Agreement

Meeting Date: March 1997, December 1997

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*Bruce Gould*  
Executive Director

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